

Canopy and Forward Compute Launch Joint Go-to-Market for GPU and Datacentre Insurance and Risk Transfer

Partnership pairs Forward Compute's insurance and structured risk product-development with Canopy's distribution and advisory into the AI infrastructure ecosystem (incl. neoclouds, datacentres and enterprise AI buyers), addressing rising demand for serious risk management as GPU and datacentre commitments scale.

SAN FRANCISCO and LONDON – 8th June 2026

Forward Compute, which designs, structures and places insurance, reinsurance and risk-transfer products for the AI compute infrastructure market, and Canopy, a Cloud and Compute Infrastructure platform serving the GPU cloud and datacentre ecosystem, today announced a strategic distribution partnership.

Canopy will distribute Forward Compute's risk transfer products – including parametric outage insurance, contractual liabilities insurance, credit insurance and GPU residual value guarantees – across its network of operators, buyers and financiers, with additional products to follow as capacity arrangements are bound. Forward Compute will refer Canopy's intermediation and advisory services to its own client base as part of cloud procurement and risk management placements.

The partnership addresses a structural gap in the AI compute economy: as buyers, neoclouds, datacentres and financiers commit billions to GPU infrastructure, the risk-management toolkit available to them has not yet caught up to the underlying exposures. The two firms also intend to co-design structured products combining insurance and intermediation components, including forward contracts and bundled offerings.

"Our clients are asking for serious risk-transfer alongside the procurement and intermediation work we do today. Working with Forward Compute lets us bring those capabilities to our network without taking our eye off what Canopy does best," said James Marks, Founder and CEO of Canopy.

"The AI compute economy is being built faster than its risk-management architecture. Operators and financiers are taking on infrastructure exposures that traditional insurance markets are not yet pricing. Canopy reaches the exact counterparties for whom these products are designed," said Quentin Saleur, Founder and CEO of Forward Compute.

ABOUT CANOPY

Canopy (Canopy Compute Limited) operates a B2B distribution channel into the GPU cloud and AI infrastructure ecosystem, with relationships across neoclouds, datacentres, enterprise AI buyers and adjacent counterparties. The company is registered in England and Wales and is headquartered in London. Its mission is to lower the cost of innovation in the AI economy.

For more information, visit www.canopycompute.com.

ABOUT FORWARD COMPUTE

Forward Compute, Inc. designs, structures and places insurance, reinsurance and risk-transfer products for the AI compute infrastructure market. Its product set includes parametric outage insurance, GPU residual value guarantees, credit insurance for AI infrastructure financing and compute-energy spread instruments. The company is headquartered in Delaware. Capacity arrangements are being structured with London-market participants, including Lloyd's syndicates and specialty reinsurers, subject to binding terms.

For more information, visit forwardcompute.ai.

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FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements regarding the parties' partnership, product development and pipeline. Such statements involve risks and uncertainties, including execution of binding documentation, availability of insurance capacity and regulatory authorisations. Actual results may differ materially. Neither party undertakes any obligation to update such statements.

REGULATORY DISCLOSURE

Insurance, reinsurance and risk-transfer products described herein are or will be distributed through appropriately authorised channels in each jurisdiction. In the United Kingdom, regulated activities are or will be carried out by, or under the supervision of, an FCA-authorised firm. In the United States, products are or will be placed through licensed surplus-lines and admitted-market channels as applicable. Specific authorisations and product availability vary by product and jurisdiction. This release does not constitute an offer, solicitation or financial promotion of any insurance product.

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